

### Reported Subject

Full Name	Zakritoe aktsionernoe obschestvo firma "Tsentr vnedreniya "SAMPLE"
Name in national language	Закрытое акционерное общество фирма "Центр внедрения "CAMRUP"
Trading Names, Brands	CAMRUP
Activities, SIC	512: Drugs, Proprietaries, and Sundries
Office address	Chermyanskaya street X, Moscow, Russian Federation
Legal Address	Kashirskoe shosse XX, building X, Moscow, 1XXX1, Russian Federation
Contacts	Phone: (7 495) XXX-35-75, XXX-35-23, Phone: (7 495) XXX-35-00 add. XXX, Fax: (7 495) 737-35-00, 737-35-03, E-mail: protek@SAMPLE.ru, i_dubinez@SAMPLE.ru, WWW: www.SAMPLE.ru
Registration number	102XXX2XXX0
VAT number	772XXX3XXX
Statistics number	1XXX290

## SUMMARY

Legal Form .....	ZAO (Private Joint Stock company by Russian Law)		
Incorporation .....	19YY	Litigation events .....	n/a
Staff .....	6 XX0 [E]	Remarks on payments .....	none
Sales .....	64 XX1 712.00 th RUB <del>for 9 months, ended 30.09.20YY</del> 82 XX5 213.00 th RUB <del>for 12 months, ended 31.12.20YY</del>		
Credit Opinion			
IGK Credit Rating .....	[B] Normal risk.		
Credit Limit .....	Large-scale company. Considerable creditline at value above EUR X 500 000 corresponding to the company's scope of business is acceptable.		
Range .....	R10		

<b>Identification</b>		
Full Name	"SAMPLE"	
IGK-number	054-XXXX-160	
Name in English	Private Joint Stock company Firm "Introduction Center SAMPLE"	
Name in national language	Закрытое акционерное общество фирма "CAMRUP"	
	Short name: ZAO Firma "CAMRUP"	
<b>Trading Names, Brands</b>		
	SAMPLE	
<b>Office address</b>		
	Chermyanskaya street XX, Moscow, Moscow region, Russian Federation	
<b>Legal Address</b>		
	Kashirskoe shosse XX, Moscow, Moscow region, XXXX, Russian Federation	
<b>Contacts</b>		
Phone	(7 495) XXXXXXXXXX-XXX	
Phone	(7 495) XXXX XXXXadd. XXXX	
Fax	(7 495) XXXXXXXXXXXX,XX	
E-mail	info@sampleXXXX.ru	
WWW	www.sampleXXXX.ru	
<b>Incorporation</b>		
	20.MM. 19YY	
	According to the information from the web-site of the subject, the year of foundation is 19YY.	
<b>Registration Data</b>		
Date of registration	0DD.MM.20YY	
Registration number	1027XXXX	
Registr. authority	Ministry for Taxes and Duties (Moscow, Moscow region, Russian Federation)	
VAT number	772XXXX	
Registr. authority	Ministry for Taxes and Duties (Russian Federation)	
Statistics number	112XXXX	
Registr. authority	Statistics Board (Russian Federation)	
<b>Legal Form</b>		
	ZAO (Private Joint Stock company by Russian Law)	
<b>Share Capital</b>		
	XX 000 000 RUB ( <i>registered</i> )	since DDMM.20YY
<b>Shareholders</b>		
	OAO "SAMPLE" ( <i>Russian Federation</i> ) share's book value XX 000 000 RUB	100.00 %
<b>Board / Executives</b>		
<b>Executives</b>		
General director	Mr lxxxx, Aleksey ( <i>Russian Federation</i> )	
First Deputy General Director	Mr Mxxxx, Andrey ( <i>Russian Federation</i> )	
	Mr lxxx Aleksey who has been occupying the post of the Director General of "SAMPLE" since 20YY, will leave company to get education abroad. The post of the Director General will be hold by Mr FXXXIgor, who earlier occupied the position of deputy Director General on development an risk management at TV. The official decision on appointment will be confirmed by the written resolutions	

	of the Board of Directors of OAO "SAMPLE" in February. (14.01.20YY <a href="http://www.f xxxm.ru/anaXXXXXX.asp">http://www.f xxxm.ru/anaXXXXXX.asp</a> )
<b>Authorised signature</b>	Mr MXXXX, Andrey
	Mr IXXXXv, Aleksey
<b>Changes in Registration Data</b>	Changes in registration data are available since the year 20YY because the Unified Register of Legal Entities was established in 20YY.
29.11.20YY	authorised signature
21.07.20YY	
	Opening of a branch
28.06.20YY	
	Opening of a branch
20.04.20YY	
	Opening of a branch
05.04.20YY	
	Not specified changes
22.03.20YY	
	Not specified changes
28.10.20YY	
	Opening of a branch
14.10.20YY	
	Opening of a branch
24.06.20YY	
	Opening of a branch
12.02.20YY	
	Opening of a branch
29.12.20YY	
	Opening of a branch
27.10.20YY	
	Opening of a branch
14.10.20YY	
	Opening of a branch
23.07.20YY	
	Opening of a branch
01.02.20YY	authorised signature
28.06.20YY	
	Changes connected with branches
18.06.20YY	legal address; shareholders
01.10.20YY	
	The subject company was filed at the Unified State Register of Legal Entities.
<b>Activities</b>	
512	Drugs, Proprietaries, and Sundries (NACE 5146: Wholesale of pharmaceutical goods)
	Business line: wholesale trade in pharmaceutical and medical goods
	According to the data from Pharmexpert Marketing Research Centre, for 11 months of 20YY the subject has imported 6,71% (8,09% in similar period of 20YY) of all pharmaceutical goods imported into Russian Federation. The company has been ranked the 10th at the TOP25 Pharmaceutical distributors by result for 11 months of 20YY.
	Source: <a href="http://www.xxxxx.ru/">http://www.xxxxx.ru/</a>

<b>Staff employed</b>		6 XX0 [E]
<b>Staff History</b>		<ul style="list-style-type: none"> <li>- 6 000 [E] (the data as of 18.06.20YY)</li> <li>- 6 000 [E] (the data as of 27.05.20YY)</li> <li>- 6 000 [E] (the data as of 26.04.20YY)</li> <li>- 6 000 [E] (the data as of 17.03.20YY)</li> <li>- 3 000 (the data as of 19.11.20YY)</li> <li>- 3 000 (the data as of 10.08.20YY)</li> <li>- 3 000 (the data as of 01.06.20YY)</li> <li>- 3 000 (the data as of 31.12.20YY)</li> </ul>
<b>Export</b>		
	31.10.20YY Fiscal period, month(s): 10	238 204.00 USD
	31.12.20YY Fiscal period, month(s): 12	1 303 221.00 USD
	Pakistan, India, Hungary	
<b>Import</b>		
	31.10.20YY Fiscal period, month(s): 10	609 453 316.00 USD
	31.12.20YY Fiscal period, month(s): 12	659 052 792.00 USD
	Hungary, Croatia, Bulgaria	
<b>Facilities</b>		
<b>Real estate</b>		
	own Premises - Office	
	address	Chermyanskaya street xx, Moscow, Moscow region, Russian Federation
	own Premises - Warehouse	
	address	Chermyanskaya street xx, Moscow, Moscow region, Russian Federation
<b>Branches</b>		
	- Branch	
	name	ZAO FIRMA TSV "SAMPLE"
	address	Dachnaya street XX, Arkhangelsk region, XXXXXX, Russian Federation
	- Branch	
	name	ZAO FIRMA TSV "SAMPLE"
	address	Severomortsev prospekt XX, Murmansk region, XXXXX, Russian Federation
	- Branch	
	name	ZAO FIRMA TSV "SAMPLE"
	address	Kukonkovih street XX, Ivanovo region, XXXXX, Russian Federation

	- Branch		
		name	ZAO FIRMA TSV "SAMPLE"
		address	Industrialnaya street XX, Yaroslavl region, XXXXXX, Russian Federation
	- Branch		
		name	ZAO FIRMA TSV "SAMPLE"
		address	Visokovoltnaya street xx, Ryazan region, XXXXXX, Russian Federation
	Total number of branches in Russia: 21		
	Total number of representative offices in Russia: 10		
Subsidiaries and Participation			
	-	OOO "SS" (Russian Federation)	100.00 %
		address	Nekrasova street, XX, Yaroslavl region, Russian Federation
	-	OOO DD (Russian Federation)	99.98 %
		address	Kulturi bulvar, XXX, Sverdlovsk region, Russian Federation
	-	OOO LLL (Russian Federation)	99.00 %
		address	Rusakova street, XX, Moscow region, Russian Federation
Bankers			
	-	Absolyut	
	-	Joint-Stock company “Banque Societe Generale Vostok”	
	-	Rayffayzenbank Avstriya	
	-	Sberbank	
	-	Sitibank	
Clients			
	-	567 Int. Inc.(Pakistan)	
	-	XYZ Ltd.(India)	
	-	OAO Himicheskiy Zavod "GG" (Hungary)	
Suppliers			
	-	AAA Pharmaceuticals Ltd. (United States of America)	
	-	AKK (Russian Federation)	
	-	BBB AG(Germany)	
	-	Biochemie SS.m.b.H. (United Kingdom)	
	-	OOO "ACC"(Russian Federation)	
	-	CC (Australia)	
		and others	
Other associated Companies		According to the company's web-site: the subject is a member of "SAMPLE" group of companies. Sample Group is one of the lagest pharmaceutical holding structure of Russia headed by OAO "Sample" (a mangaging company that consolidates the main assets of the group). The Group has a diversified business structure and is active in all industry sectors, including production of medications ("SS" pharmaceutical plant), distribution of health and beauty products ("Sample"), and retail sales (OOO "RRR" and OOO "EEE" (Ukraine)). The ultimate beneficiary of GG is its founder - Mr KXXXX Yakunin. The minority shareholder is RR chemicals plant (Hungary). Due to KK, net profit of "Sample" for 20YY grew 4 times as compared to the year 20YY - up to 70 mln 2th roubles.	
Litigation		No records on the subject company have been found in RF bankruptcy/insolvency/receivership data base.	

	In the database of the Arbitration Court there have been traced 143 court claims in the subject name listed as a defendant/claimant. However, the search in litigation database is not possible by ID number but only by name that can give ambiguous results.
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<b>Remarks on payment</b>	none source: IGK Service Debt collection Database; the other sources for outstanding debts are not officially available in Russia
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<b>Financial Elements</b>	The subject company is included into the list of 304 strategical companies which was approved by Governmental Commission for reinforcement of development stability of RF Economy (15.05.20YY).
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	<i>Period, months</i>	9	12	12
	<i>Ended</i>	30.09.20WW	31.12.20WW	31.12.20WW
	<i>Currency</i>	RUB th	RUB th	RUB th
Non-current assets		1 695 932.00	1 684 087.00	2 412 579.00
incl: - Fixed assets		1 068 082.00	1 125 802.00	1 327 124.00
- Financial assets		605 206.00	532 037.00	987 383.00
Current assets		42 949 065.00	43 411 223.00	32 915 864.00
incl: - Stock		21 532 300.00	18 570 265.00	14 539 559.00
- Debtors		20 475 237.00	23 825 389.00	17 504 510.00
- Cash		531 801.00	503 782.00	526 203.00
ASSETS TOTAL		44 644 997.00	45 095 310.00	35 328 443.00
Equity		8 538 134.00	9 298 486.00	7 352 883.00
incl: - Share capital		40 000.00	40 000.00	40 000.00
Liabilities Total		36 106 863.00	35 796 824.00	27 975 560.00
incl: - Long-term liabilities		3 099 646.00	4 325 092.00	3 714 930.00
- Short-term liabilities		33 007 217.00	31 471 732.00	24 260 630.00
EQUITY AND LIABILITIES TOTAL		44 644 997.00	45 095 310.00	35 328 443.00
Net sales		64 971 712.00	82 735 213.00	69 204 298.00
Cost of goods sold		-61 673 347.00	-72 412 507.00	-59 888 963.00
Operating profit				
Profit before taxation		-525 951.00	3 373 701.00	580 423.00
Net profit		-623 063.00	2 669 449.00	401 805.00
<b>- - - - - KEY RATIOS - - - - -</b>				
Return on sales, %		-0.81	4.08	0.84
<i>Profit before taxation / Net sales</i>				
Operating margin of profit, %				
<i>Operating profit / Net sales</i>				
Return on investment, %		-6.16	36.28	7.89
<i>Profit before taxation / Equity</i>				
Current assets turnover		1.51	1.91	2.10
<i>Net sales / Current assets</i>				
Working capital		9 941 848.00	11 939 491.00	8 655 234.00
<i>Current assets - Short-term liabilities</i>				
Leverage		0.19	0.21	0.21
<i>Equity / Total assets</i>				
Current ratio		1.30	1.38	1.36
<i>Current assets / Short-term liabilities</i>				
Quick ratio		0.65	0.79	0.76
<i>(Current assets - Stock) / Short-term liabilities</i>				
Debt-to-equity ratio		4.23	3.85	3.80
<i>Total liabilities / Equity</i>				

<b>Publications</b>	14.01.20YY Subject: <a href="http://www.xxxxxxxxxxxxxxxxx/default.asp">www.xxxxxxxxxxxxxxxxx/default.asp</a>
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	<p>Mr IXXX Aleksey who has been occupying the post of the Director General of "SAMPLE" since 20YY, will leave company to get education abroad.</p> <p>The post of the Director General will be hold by Mr FXXX Igor, who earlier occupied the position of deputy Director General on development an risk management at TV.</p> <p>The official decision on appointment will be confirmed by the written resolutions of the Board of Directors of OAO "SAMPLE" in February.</p>
14.01.20YY	<p>Subject: <a href="http://www.XXXXXXXXXX32.shtml">http://www.XXXXXXXXXX32.shtml</a></p> <p>Sample Group (a major pharmaceutical company in Russia operating in all segments of the pharmaceutical market (production, wholesale distribution and retail sales) announces its operating performance results in Q3-20YY and over 9M-20YY.</p> <p>The Group's unaudited consolidated revenue in Q3-20YY grew by 17.0% as compared to Q3-20YY, and reached RUR 26,382 mln. The Revenue growth was in line with the general market recovery in the Q3-20YY by 5% (DD Group report).</p> <p>The Group's unaudited consolidated revenue over 9M-20YY grew by 12.5% as compared to Q2-20YY, and reached RUR 71,842 mln. The revenue growth was in line with the general market growth over 9M-20YY by 4% . (D D Group report).</p> <p>Share of the segment in the Group's total revenue is 86%2. The highest sales growth took place in the State-funded and the Commercial segments (in Q3-20YY, growth of 31% and 20%, respectively). The reporting period saw the number of packages shipped to grow by 27.1%, with the total shipped volume of 257 mln. packages.</p> <p>In Q3-20YY, OC Sample continued to cut its operating expenses, EX share to revenue had decreased by 17% as compared to the similar period last year. Distribution segment EBITDA had positive dynamics in Q3-20YY.</p> <p>The Company does not expect any inventory write-offs or impairments due to changes in the producers' sales policy in 20YY. High revenue growth of the Distribution segment for Q3-20YY allows to meet pharma producers' annual plans and, therefore no inventory write-offs or impairments are expected.</p> <p>The Group's capitalization decreased from \$1,8bln to \$1,15bln.</p>
29.MM.20YY	<p>Subject: <a href="http://www.pxxxxxxxxxxx9395">http://www.pxxxxxxxxxxx9395</a></p> <p>The Arbitration Court of the city of Moscow did not hold the sitting at the bankruptcy orders that had been filed by ZAO "Firma "Sample" against OOO "AAA".</p> <p>. Now there is a general agreement of lawsuit concerning all the claims made by "Sample" against "AAA", "Pharmacy Chain" division. Pharmacy Chain however, believes that bankruptcy is unlikely and that debts will be immediately paid.</p> <p>The debts owed by Pharmacy Chain to Sample were reported as RUB 153,8 million.</p>
06.05.20YY	<p>Subject: <a href="http://www.xxxxxxxek/">http://www.xxxxxxxek/</a></p> <p>About Sample</p> <p>"Sample" is a national level distributor who run its business all over Russian Federation. Its regional network consists of 20 branches, 10 representative offices and 13 warehouse-depots.</p> <p>CV "Sample"'s turnover in the first half-year of 20YY was over USD 1 000 000 000.</p> <p>Assortment includes more than 1000 items. The company co-operates with more than 500 major pharmaceutical manufacturers from 46 countries of the world.</p> <p>The company has more than 1800 organizations as constant clients that include 4000 pharmacies, pharmacies networks and hospitals...</p>
0001	<p>Subject: Company's web-site</p> <p>"Sample" introduction center is the largest Russian distributor of pharmaceutical products, health and beauty goods. The company was established in November 21st, 19YY.</p> <p>The main purpose is to provide the domestic market with high-quality pharmaceutical preparations and a wide spectrum of allied goods.</p> <p>IC "Sample" - a national distributor...</p>

## FINAL COMMENTS

The information given in this report was received from all the sources accessible.

The general information in this report was confirmed during the interview with Mr T Igor, the chief of the financial department, called by the tel. number: (+7 495) xxx-xx-xx (add. 0xxx), date 01.02.20YY.

In response to our written inquiry sent by e-mail: [info@samplexxx.ru](mailto:info@samplexxx.ru), we have received the financial statements for 9M20YY.

According to Mr T Igor, the chief of the financial department, the sales volumes increase constantly. Generally the clients' paying capacity is normal: the company finds different approaches to its clients.

THE RESULT OF THE OPINION POLL. AUGUST 20YY.  
SECTOR: WHOLESALE TRADE (NON-FOOD GOODS)

- 1.- 71% of polled companies evaluate common state of business in the sector as remaining stable.  
- 29% of polled companies evaluate common state of business in the sector has got worse.  
Decrease in sales was noted during the crisis, but now compared to 1H20YY an increase in profitability is marked.
- 2.- 84% of polled companies confirm that they do not see any sensible change in payment behaviour of their clients.  
- 16% of polled companies fix slowdown in client's payments. The lack of credit resources is connected with the fact that some serving banks refuse to extend credits.
- 3.- 62% of polled companies do not see factual bankrupts among their clients.  
- 8% of polled companies state that some of their clients have become insolvent.  
- 30% of polled companies do not hold such kind of information.

## COUNTRY REVIEW

### RUSSIA STATISTICS

#### Sources:

Federal Statistics Board  
Central Bank of RF  
RF Ministry for Economical development

Key economic indicators in 20WW (as % of corresponding period of previous year) 9 M 20WW

GDP	102,7
The index of output of goods and services by basic economic activity	104,8
Industrial production index	108,9
Freight turnover	108,5
Retail trade turnover	104,4
Unemployment rate (unemployed to the economically active population), eop, in%:	6,6

#### Foreign trade:

In January-October 20WW. foreign trade turnover of Russia amounted to, according to the Bank of Russia, 518.8 billion U.S. dollars (133.3% against January-October 20WW.), including exports - 322.0 billion dollars (135.1%), imports - 196.8 billion (130,5%). The trade balance remained positive, 125.2 billion U.S. dollars (in January-October 20WW. - 87,5 billion dollars).

#### MAIN INDICATORS FORECAST

socio-economic development of the Russian Federation until 20WW developed by the Ministry of Economic Development of Russian Federation

Year	20WW	20WW
GDP (as % to previous year)	104,2	103,9
Export, total (billion USD)	414,32	434,77
Import, total (billion USD)	286,22	315,31

## APPENDIX A

### Financial Statements



	Period, months	9	12	12
	Ended	30.09.20YY	31.12.20YY	31.12.20YY
	Currency	RUB th	RUB th	RUB th
	Source	company admin	company admin	company admin
PROFIT AND LOSS ACCOUNT				
I. ORDINARY ACTIVITY INCOME AND CHARGES				
010 Sales revenue (Income from sales of goods, work, services less VAT tax, excise tax and similar compulsory payments)		64971712	82735213	
020 Cost of goods, work, services		-61673347	-72412507	
029 Gross profit		3298365	10322706	
030 Distribution costs		-4972188	-6920098	
040 Administrative and management costs				
050 Profit on sales		-1673823	3402608	
II. OPERATING INCOME AND CHARGES				
060 Interest receivable		591725	691813	
070 Interest payable		-478062	-693362	
080 Income from participating interests				
090 Other operating income		7480072	6087643	
100 Other operating charges		-6445863	-6115001	
III. INVESTMENT INCOME AND CHARGES				
120 Investment income				
130 Investment charges				
140 Profit (loss) before taxation (050+060-070+080+090-100+120-130)		-525951	3373701	
141 Deferred tax assets		-794	-67783	
142 Deferred tax liabilities		-20226	10631	
150 Income-tax and other similar compulsory payments		-76092	-647100	
160 Profit (loss) from ordinary activity				
IV. EXTRAORDINARY INCOME AND CHARGES				
170 Extraordinary income				
180 Extraordinary charges				
190 Net profit (undistributed profit/loss for fiscal period) (160+170-180)		-623063	2669449	
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BALANCE SHEET				
A S S E T S				
I. NON-CURRENT ASSETS				
110 Intangible assets		14609	17419	
111 concessions, patents, licences, trade marks, etc.				
112 organization costs				
113 goodwill				
120 Fixed assets		1060095	1123419	
121 land				
122 buildings, constructions, plant and equipment				
130 Construction in progress		7987	2383	
130 Gainfull investments in tangible assets				
136 property to be leased out				
137 property allocated by hiring-out contracts				
140 Long-term financial investments		605206	532037	
141 investments in subsidiaries				

142	investments in associated companies		
143	investments in other companies		
144	long-term loans to other companies		
145	Deferred tax assets	8035	8829
150	Other non-current assets		
190	NON-CURRENT ASSETS TOTAL	1695932	1684087
II. CURRENT ASSETS			
210	Stock	21532300	18570265
211	raw materials and consumables	37691	38027
212	working and productive animals		
213	work in progress		
214	finished goods and goods for resale	21112872	18235332
215	shipped goods		
216	deferred charges	381737	296906
217	other supplies and expenditures		
220	VAT Tax on valuables acquired	407198	503413
230	Long-term debtors	23801	27688
231	trade debtors		
232	bills receivable		
233	amounts owed by subsidiaries and related companies		
234	payments in advance		
235	other debtors		
240	Short-term debtors	17100693	14221989
241	trade debtors	14575986	11699110
242	bills receivable		
243	amounts owed by subsidiaries and related companies		
244	subscribed capital called but not paid		
245	payments in advance		
246	other debtors		
250	Short-term financial investments	3350743	9575712
251	short-term credits extended to organizations		
252	own shares and parts redeemed from shareholders		
253	other short-term financial investments		
260	Cash at bank and in hand (total)	531801	503782
261	cash in hand		
262	cash at settlement account		
263	cash at currency account		
264	other cash		
270	Other current assets	2529	8374
290	CURRENT ASSETS TOTAL	42949065	43411223
300	TOTAL ASSETS	44644997	45095310
EQUITY AND LIABILITIES			
III. CAPITAL AND RESERVES			
410	Share capital	40000	40000
420	Additional capital		
430	Reserve capital	6000	6000
431	legally prescribed reserves		
432	reserves provided by the articles of association	6000	6000
470	Retained earnings (Non-covered loss)	8492134	9252486
490	CAPITAL AND RESERVES TOTAL	8538134	9298486
IV. LONG-TERM LIABILITIES			

510	Loans and credits	3012000	4257225
511	long-term amounts owed to credit institutions		
512	long-term loans		
515	deferred tax liabilities	87646	67867
520	Other long-term liabilities		
590	LONG-TERM LIABILITIES TOTAL	3099646	4325092
V.	SHORT-TERM LIABILITIES		
610	Loans and credits	387787	3111369
611	short-term amounts owed to credit institutions		
612	short-term loans		
620	Creditors	32617101	28360362
621	trade debts	32262594	27898056
622	accrued payroll	128671	143384
623	amounts owed to the state non-budget funds	28787	22023
624	tax liabilities	25434	53234
625	other creditors	171615	243665
626	advances received		
630	Dividends in arrears		
640	Deferred income	2329	
650	Deferred charges reserve		
660	Other short-term liabilities		
690	SHORT-TERM LIABILITIES TOTAL	33007217	31471732
700	EQUITY AND LIABILITIES TOTAL	44644997	45095310

	<i>Period, months</i>	12
	<i>Ended</i>	31.12.20YY
	<i>Currency</i>	RUB th
	<i>Source</i>	company admin
PROFIT AND LOSS ACCOUNT		
I. ORDINARY ACTIVITY INCOME AND CHARGES		
010	Sales revenue (Income from sales of goods, work, services less VAT tax, excise tax and similar compulsory payments)	XX204298
020	Cost of goods, work, services	-59888963
029	Gross profit	9315335
030	Distribution costs	-7107020
040	Administrative and management costs	
050	Profit on sales	2208315
II. OPERATING INCOME AND CHARGES		
060	Interest receivable	165839
070	Interest payable	-457981
080	Income from participating interests	
090	Other operating income	2083216
100	Other operating charges	-3418966
III. INVESTMENT INCOME AND CHARGES		
120	Investment income	
130	Investment charges	
140	Profit (loss) before taxation (050+060-070+080+090-100+120-130)	580423
141	Deferred tax assets	-21932
142	Deferred tax liabilities	28836

150	Income-tax and other similar compulsory payments	-185522
160	Profit (loss) from ordinary activity	401805
IV. EXTRAORDINARY INCOME AND CHARGES		
170	Extraordinary income	
180	Extraordinary charges	
190	Net profit (undistributed profit/loss for fiscal period) (160+170-180)	401805
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BALANCE SHEET		
A S S E T S		
I. NON-CURRENT ASSETS		
110	Intangible assets	21460
111	concessions, patents, licences, trade marks, etc.	
112	organization costs	
113	goodwill	
120	Fixed assets	1264158
121	land	
122	buildings, constructions, plant and equipment	
130	Construction in progress	62966
135	Gainful investments in tangible assets	
136	property to be leased out	
137	property allocated by hiring-out contracts	
140	Long-term financial investments	987383
141	investments in subsidiaries	
142	investments in associated companies	
143	investments in other companies	
144	long-term loans to other companies	
145	Deferred tax assets	76612
150	Other non-current assets	
190	NON-CURRENT ASSETS TOTAL	2412579
II. CURRENT ASSETS		
210	Stock	14539559
211	raw materials and consumables	39133
212	working and productive animals	
213	work in progress	
214	finished goods and goods for resale	14210385
215	shipped goods	
216	deferred charges	290041
217	other supplies and expenditures	
220	VAT Tax on valuables acquired	344524
230	Long-term debtors	21319
231	trade debtors	
232	bills receivable	
233	amounts owed by subsidiaries and related companies	
234	payments in advance	
235	other debtors	
240	Short-term debtors	14399443
241	trade debtors	13135081
242	bills receivable	
243	amounts owed by subsidiaries and related companies	
244	subscribed capital called but not paid	

245	payments in advance	
246	other debtors	
250	Short-term financial investments	3083748
251	short-term credits extended to organizations	
252	own shares and parts redeemed from shareholders	
253	other short-term financial investments	
260	Cash at bank and in hand (total)	526203
261	cash in hand	
262	cash at settlement account	
263	cash at currency account	
264	other cash	
270	Other current assets	1068
290	CURRENT ASSETS TOTAL	32915864
300	TOTAL ASSETS	35328443
EQUITY AND LIABILITIES		
III. CAPITAL AND RESERVES		
410	Share capital	40000
420	Additional capital	
430	Reserve capital	6000
431	legally prescribed reserves	
432	reserves provided by the articles of association	6000
470	Retained earnings (Non-covered loss)	7306883
490	CAPITAL AND RESERVES TOTAL	7352883
IV. LONG-TERM LIABILITIES		
510	Loans and credits	3636432
511	long-term amounts owed to credit institutions	
512	long-term loans	
515	deferred tax liabilities	78498
520	Other long-term liabilities	
590	LONG-TERM LIABILITIES TOTAL	3714930
V. SHORT-TERM LIABILITIES		
610	Loans and credits	1899736
611	short-term amounts owed to credit institutions	
612	short-term loans	
620	Creditors	22360882
621	trade debts	21945006
622	accrued payroll	155888
623	amounts owed to the state non-budget funds	22255
624	tax liabilities	47685
625	other creditors	190048
630	Dividends in arrears	
640	Deferred income	12
650	Deferred charges reserve	
660	Other short-term liabilities	
690	SHORT-TERM LIABILITIES TOTAL	24260630
700	EQUITY AND LIABILITIES TOTAL	35328443

	<i>Period, months</i>	12
	<i>Ended</i>	31.12.20YY
	<i>Currency</i>	RUB th
	<i>Source</i>	official
PROFIT AND LOSS ACCOUNT		
I. ORDINARY ACTIVITY INCOME AND CHARGES		
010 Sales revenue (Income from sales of goods, work, services less VAT tax, excise tax and similar compulsory payments)		59302766
020 Cost of goods, work, services		52003135
029 Gross profit		7299631
030 Distribution costs		7281297
040 Administrative and management costs		
050 Profit on sales		18334
II. OPERATING INCOME AND CHARGES		
060 Interest receivable		125328
070 Interest payable		426386
080 Income from participating interests		
090 Other operating income		3324155
100 Other operating charges		2052193
III. INVESTMENT INCOME AND CHARGES		
120 Investment income		
130 Investment charges		
140 Profit (loss) before taxation (050+060-070+080+090-100+120-130)		989238
141 Deferred tax assets		24893
142 Deferred tax liabilities		-7985
150 Income-tax and other similar compulsory payments		601716
160 Profit (loss) from ordinary activity		
IV. EXTRAORDINARY INCOME AND CHARGES		
170 Extraordinary income		
180 Extraordinary charges		
190 Net profit (undistributed profit/loss for fiscal period) (160+170-180)		420400
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BALANCE SHEET		
A S S E T S		
I. NON-CURRENT ASSETS		
110 Intangible assets		25096
111 concessions, patents, licences, trade marks, etc.		
112 organization costs		
113 goodwill		
120 Fixed assets		992838
121 land		
122 buildings, constructions, plant and equipment		
130 Construction in progress		349331
135 Gainful investments in tangible assets		
136 property to be leased out		
137 property allocated by hiring-out contracts		
140 Long-term financial investments		412674
141 investments in subsidiaries		

142	investments in associated companies	
143	investments in other companies	
144	long-term loans to other companies	
145	Deferred tax assets	113867
150	Other non-current assets	
190	NON-CURRENT ASSETS TOTAL	1893806
II. CURRENT ASSETS		
210	Stock	13754189
211	raw materials and consumables	37945
212	working and productive animals	
213	work in progress	
214	finished goods and goods for resale	13428286
215	shipped goods	
216	deferred charges	287958
217	other supplies and expenditures	
220	VAT Tax on valuables acquired	393061
230	Long-term debtors	17656
231	trade debtors	
232	bills receivable	
233	amounts owed by subsidiaries and related companies	
234	payments in advance	
235	other debtors	
240	Short-term debtors	14170677
241	trade debtors	11513822
242	bills receivable	
243	amounts owed by subsidiaries and related companies	
244	subscribed capital called but not paid	
245	payments in advance	
246	other debtors	
250	Short-term financial investments	1428839
251	short-term credits extended to organizations	
252	own shares and parts redeemed from shareholders	
253	other short-term financial investments	
260	Cash at bank and in hand (total)	810936
261	cash in hand	
262	cash at settlement account	
263	cash at currency account	
264	other cash	
270	Other current assets	693
290	CURRENT ASSETS TOTAL	30576051
300	TOTAL ASSETS	32469857
EQUITY AND LIABILITIES		
III. CAPITAL AND RESERVES		
410	Share capital	40000
420	Additional capital	
430	Reserve capital	6000
431	legally prescribed reserves	
432	reserves provided by the articles of association	6000
470	Retained earnings (Non-covered loss)	7032701
490	CAPITAL AND RESERVES TOTAL	7078701
IV. LONG-TERM LIABILITIES		

510	Loans and credits	2778969
511	long-term amounts owed to credit institutions	
512	long-term loans	
515	deferred tax liabilities	123034
520	Other long-term liabilities	
590	LONG-TERM LIABILITIES TOTAL	2902003
V.	SHORT-TERM LIABILITIES	
610	Loans and credits	2760758
611	short-term amounts owed to credit institutions	
612	short-term loans	
620	Creditors	19728361
621	trade debts	18261725
622	accrued payroll	72496
623	amounts owed to the state non-budget funds	23684
624	tax liabilities	200035
625	other creditors	1170421
630	Dividends in arrears	
640	Deferred income	34
650	Deferred charges reserve	
660	Other short-term liabilities	
690	SHORT-TERM LIABILITIES TOTAL	22489153
700	EQUITY AND LIABILITIES TOTAL	32469857

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\* \* \*   E N D   O F   R E P O R T   \* \* \*